



What s the Deal with the Rma (Paperback)

By Francois Gadenne

People Tested Books, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. NEWLY RELEASED UPDATED SECOND EDITION The Retirement Income Industry Association (RIIA) offers the Retirement Management Analyst (RMA) certification program to advisors who work with clients seeking the highest levels of knowledge and expertise for retirement income planning. This book explains what the RMA program consists of and how to find an advisor who provides the highest level of knowledge and expertise in the area of retirement income planning. Learn How to Use the RMA Signposts to Evaluate Advisors The framework of the RMA curriculum serves as the core of the RMA training. RIIA uses four signposts to summarize the RMA curriculum in a way that highlights what makes it unique. (The glossary provides detailed definitions for the key concepts in that framework.) The four signposts are: the Client Diagnostic Kit, the Retirement Allocations, the RMA Toolbox and RMA Practice Management. The Client Diagnostic Kit and the Retirement Allocations are what make the RMA designation uniquely differentiated in the marketplace. Here is a brief overview of the four parts of the framework: The Client Diagnostic Kit firmly places the client, instead of investment products,...



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